

FIFTY-THIRD REPORT  
OF THE  
LIBRARIAN OF BENNINGTON COLLEGE

This has been a year in which the Library staff has suffered the loss of colleagues and maintained services in spite of it. We have also seriously looked at services and processes in an attempt to streamline procedures. We are restructuring vacated positions in order to use the positions and people to the fullest extent possible.

It has been a year in which we encountered some fairly heavy vandalism. Last summer the Library staff painted the night study rooms only to have a couple of the walls defaced when fall term began. Art books and periodicals suffered also. There was a rash of plates being razored out and even whole sections of books being ripped out. Many of these items are out of print and, therefore, unavailable. With the help of the art faculty members this matter was brought before the community in an attempt to inform people of its seriousness and of how devastating this was to our collection. With a few exceptions, the vandalism seems to have stopped.

The issue of library materials that are lost or stolen, however, continues. During inventory of the Dewey Decimal art collection in 1980 it was discovered that 125 volumes, or 1.8% of the collection, were missing. An inventory was completed in February 1986 of the same collection. The figures are even more alarming, as 283 volumes, or 4% of the art collection, were missing. Even with our security system, books continue to walk out of the library. The librarians are now at the point where books are evaluated in terms of cost. If a book costs over \$100, it is looked at with an eye to placing it in Closed Shelves, even if it is not a rare book.

Slides continue to be a problem area and a priority at the same time. Many slides that had been stolen were replaced: Rubens, David Smith, and many impressionist slides. Great lacunae are developing as a result of the loss of slides. Graphic Arts and Drawing have suffered noticeably. A total of 139 slides were missing in inventory, June 1986.

STAFF

We faced a potentially demoralizing situation this year in regards to staff. Toni Petersen resigned as director in January to continue her work full-time with the Art and Architecture Thesaurus. Kitsey Ellman resigned as night circulation supervisor and was replaced by Eileen Wilentz, who resigned in July. Kathie Groben resigned as secretary/periodicals assistant and was replaced by Marie Parker. We were assisted by a part-time temporary reference librarian, Martha Cordova, from January to June.

The Staff for 1985-86 was as follows:

Toni Petersen	Librarian(until January 1986)
Peggie Partello	Assistant Librarian/Head of Public Services
Susan Carpenter	Head of Technical Services (until September 1985)
Cindy Mangsen	Head of Technical Services (from September 1985)
Margaret Wehrung	Circulation/Reserves Supervisor
Kitsey Ellman	Night Circulation Supervisor (until December 1985)
Eileen Wilentz	Night Circulation Supervisor (February - July 1986)
Rosa Jorgens	Cataloguing Assistant (from August 1985)
Lois Stocking	Acquisitions Assistant
Anne Jorgensen	Interlibrary Loan Assistant

Kathie Groben  
Marie Parker

Secretary/Periodicals Assistant (until April 1986)  
Secretary/Periodicals Assistant (from June 1986)

With half the staff turning over in one year, it has been difficult to keep a sense of continuity and purpose. The Library seems to attract people who are willing to do what is necessary, above and beyond their job descriptions, to keep the operation running as smoothly as possible. With the turnover, this has not been easy. Much time is spent training new people to the neglect of other duties.

#### BUDGET

The book and periodical budget was \$8,300 less than last year's budget. Periodical subscription costs are escalating every year and, consequently, take up more of the available budget. In 1984-85, \$30,000 was spent on periodicals. This year \$37,000 was spent. This represents an increase of almost 23% just in the cost of maintaining our current periodicals. This decreases our available purchasing power for books to a mere \$28,000, as compared to \$43,000 in 84-85.

If the budget continues to decline, the librarians and faculty members will have to seriously consider cutting periodicals. Bear in mind that the cutting of periodical subscriptions usually has a direct correlation to the rise in interlibrary loan requests, which cost the library absorbs.

The American Library Association recommends that the Library be supported at a level of 6% of the college's total educational and general expenditures. Let it be duly noted that this percentage should be greater "if the library is attempting to overcome past deficiencies, or to meet the needs of new academic programs." (1)

<u>YEAR</u>	<u>PERCENTAGE OF LIBRARY SUPPORT</u>	<u>TITLES PROCESSED</u>
1970-71	4.7	3772
71-72	4.6	3492
72-73	3.6	3640
73-74	4.2	4126
74-75	3.7	3896
75-76	3.6	2962
76-77	3.5	2881
77-78	4.0	3204
78-79	3.9	2396
79-80	2.8	1913
80-81	3.6	1726
81-82	3.4	3672
82-83	3.0	3708
83-84	2.2	3439
84-85	2.0	3444
85-86	2.3	3054

(1) "Standards for College Libraries, 1985," College and Research Libraries News 46 (5) May 1985: 251.



### TECHNICAL SERVICES

The Library had another successful book sale this year, largely due to the efforts of Cindy Mangsen. It was an enjoyable experience and we are pleased to be of service to the community at large in this way. We have also established a profitable relationship with local book dealers.

The Technical Services Department continued reclassing the philosophy and language sections from Dewey Decimal to Library of Congress classification schemes, as well as handling the considerable Kirby, Japan Foundation and McHenry gift book collections. A section was also added to the card catalog, which necessitated its reorganization.

### PUBLIC SERVICES

There was a noticeable decline in the number of books circulated to faculty and students. Faculty borrowed 780 books less than last year. Students borrowed 925 books less than last year, not including reserves. This could be due to the Library having purchased fewer new books. Slide circulation figures were about the same as last year.

The reduction in number of reference questions this year is due to the reduced staffing of the reference desk. With the fall term came a new cataloger. Consequently, evening and weekend coverage was cut back until she could be properly trained. During the spring term, these times were not covered by a librarian except under special circumstances because we were functioning without a director. Anne Jorgensen helped out as much as she could during the evenings and on Saturdays.

Online searching continued to be a useful research tool. Searches were screened heavily before they were performed in an effort to cut down expenditures. This seems to have resulted in fewer searches, however, the searches performed were longer. This service is being viewed, appropriately so, not as a way to get a piece of information quickly and with little trouble, as it is a serious research tool, used when the material is not available elsewhere in this library.

Interlibrary loan borrowing went down inexplicably to the level of 1983-84. I can only speculate that the reason for this is that we have available here materials needed by students and faculty. This conclusion, however, does not coincide with a possible reason why book circulation figures were down, i.e., fewer new books were purchased. One conclusion that surely can be drawn is that the Library was not used as much as last year.

### CONCLUSION

This year has been a difficult and, yes, even dangerous one in the life of Crossett Library. Thanks to a loyal and hard-working staff and a supportive administration, we have emerged intact. The staff's morale is on an upswing and we hope we can successfully transmit our feeling to the students. We have hopes of having all positions filled soon and eagerly await the arrival of a new director on October 1. The restructuring of some positions promises to cut down on duplication of effort in some areas and will help us reach our goals in terms of library services.

We are also beginning to think about long range issues such as collection development, expansion of space and general space problems. In the last annual report, the librarian reported that the Dean's office assisted the Library in purchasing shelving units. This was just a bandaid, however, as it only took care of a shelving backlog. If the collection continues to grow at the present rate of approximately

3300 volumes per year, we will again be out of space by FWT 1987. Intermediary measures have been taken, such as shifting books every term and moving some bound periodicals to archives in VAPA. At best, any response to the shelving problem is a temporary one. If we do get needed shelves by FWT 87, we also lose student study space. Each time shelves are added, study space is decreased. The permanent answer is obvious -- a new building.

Collection development is becoming more of an issue than it has been in the past, partly due to the shelving situation. The Library is developing an unbalanced collection for many reasons. Some divisions simply purchase more books than others. Publishing rates in fields pertinent to our curriculum differ. For example, there are more books published each year in social science, than in dance.

Our policy of accepting gifts needs to be looked at in conjunction with collection development. Are we purchasing fewer books because we rely too much on gifts? In 1983-84, 63% of all new titles were gifts. In 84-85, 50% were gifts, and in 85-86, 70% were gifts. This large proportion warrants closer inspection. The American Library Association Standards say that "the best way to preserve or improve quality in a college library collection is to adhere to rigorous standards of discrimination in the selection of materials to be added, whether as purchases or gifts." (2)

These are problems that face many libraries and they are certainly not new to Crossett Library. Our hope is that we can again have a stable staff so we can begin attacking these problems

Peggie Partello  
Acting Librarian

(2)"Standards for College Libraries, 1985," p. 244.

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LIBRARY EXPENDITURES

	<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
Salaries (staff)	\$103,615	\$106,872	\$111,026
Salaries (student assistants)	25,000	22,000	22,000
Acquisitions (books, periodicals, microfilms, records, slides)	58,110	73,300	65,000
Travel	100	600	600
Supplies, equipment, maintenance	8,850	8,652	9,600
Computer network (including telephone costs)	16,000	17,000	20,800
Interlibrary loan charges	540	575	600
Postage	-	-	100
Miscellaneous (primarily binding)	1,000	1,500	1,500
Total expenditures	<u>\$213,215</u>	<u>\$230,499</u>	<u>\$231,226</u>
Cost per student *	\$355	\$407	\$425

\* The increase of 1984-85 over the previous year represents a 15% increase.  
The increase of 1985-86 over the previous year is less than 5%.



# BUDGET EXPENDITURES--STUDENT ASSISTANTS

## SUMMARY

	1984-85	1985-86
Funds Allocated: CWS:	\$8,000	\$8,000
Funds Used:	7,786.65	6,472.93
Number of Students Hired:		
Fall:	41	29
Spring:	<u>31</u>	<u>27</u>
Total:	72	56
Funds Allocated:		
Regular:	\$14,000	\$14,000
Funds Used:	\$13,082.69	\$14,103.58
Number of Students Hired:		
Summer:	7	6
Fall:	12	11
Winter:	7	6
Spring:	<u>14</u>	<u>9</u>
Total	40	32
Total Hours		
CWS & Regular	10,278	9,408.65

CATALOGING STATISTICS

JULY 1985-JUNE 1986

	<u>1984-85</u>	<u>1985-86</u>
<u>BOOKS</u>		
	<u>VOLUMES</u>	<u>VOLUMES</u>
Added	3,444	3,054
Withdrawn	<u>440</u>	<u>272*</u>
Net Additions	3,004	2,782
Total Books:	96,098	96,880
<u>MICROFORMS</u>		
Added	93	103
Withdrawn	<u>0</u>	<u>0</u>
Net Additions	93	103
Total Microforms:	5,149	5,252
<u>RECORDS</u>		
Added	0	2
Withdrawn	<u>1</u>	<u>0</u>
Net Additions	(1)	2
Total Records:	632	634
<u>SLIDES</u>		
Added	335	
Total Slides: **	19,476	
<u>TAPES</u>		
Added	1	0
Withdrawn	<u>0</u>	<u>0</u>
Net Additions	1	0
Total Tapes:	184	184
<u>RECLASS</u>	1,686	1,591

\* Includes 78 titles (88 volumes) missing from shelves for at least three years and withdrawn from the card catalog.

\*\* This figure does not represent uncataloged slides.

Note: 67 hours of cataloging time were lost due to OCLC downtime.

CIRCULATION STATISTICS

<u>Volumes lent to students</u>	<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
Regular Loans	18,886	15,082	14,157
Reserve Books	<u>10,490</u>	<u>12,203</u>	<u>9,687</u>
Total Student Circulation	29,376	27,285	23,844
<u>Volumes lent to faculty</u>	2,803	2,862	2,082
<u>Volumes lent to others</u>			
Local Borrowers	1,136	900	989
Summer Programs	493	1,072	982
Summer Program Reserves	<u>235</u>	<u>195</u>	<u>284</u>
<u>Total Volumes Lent to Others</u>	1,864	2,167	2,255
Total Circulation	34,043	32,314	28,181
Per capita Student Circulation	49 (599 students)	48.3 (565 students)	44 (543 students)
Slides Lent	3,201	2,000	2,102



INTERLIBRARY LOAN - BORROWING

	<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
Books	709	720	660
Journal Articles	359	596	347
TOTAL INTERLIBRARY LOAN (BORROWING)	1,068	1,316	1,007**
Per Capita	1.8	2.3	1.9

\*\* This includes 40 unfilled requests. Reasons for this include: Crossett Library has the desired book; the lending library could not supply the requested book; the patron cancelled the order; or the item did not exist as cited in the request form.

INTERLIBRARY LOAN REQUESTS BY TYPE OF BORROWER

	<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
Faculty	222	326	176
Student	705	699	603
Other (Staff, Library, etc.)	<u>141</u>	<u>291</u>	<u>228</u>
TOTAL	1,068	1,316	1,007

INTERLIBRARY LOAN REQUESTS BY DIVISION

	<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
Literature	306	282	195
Social Science	506	655	461
Visual Arts	87	148	114
Music	14	13	30
Science and Mathematics	105	100	103
Drama	18	13	22
Dance	2	1	<u>1</u>
Black Music	1	0	8
Other	<u>29</u>	<u>104</u>	<u>73</u>
TOTAL	1,068	1,316	1,007

Books Borrowed from Williams College by Special Arrangement

<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
329	255	284

Interlibrary Loan - Lending

	<u>1983-84</u>	<u>1984-85</u>	<u>1985-86</u>
Books	281	278	286
Journal Articles	<u>82</u>	<u>113</u>	<u>95</u>
TOTAL INTERLIBRARY LOANS (LENDING)	363	391	381*

\* This includes 84 unfilled requests. Reasons for this include: book was in circulation or on reserve; not owned; too new; or a reference book.

# REFERENCE STATISTICS

	<u>1984-85</u>	<u>1985-86</u>
Telephone	144	144
Audio-Visual	300	190
Directional	165	109
Bibliographic	178	155
General	751	550
Reference	973	801
Extended Reference	<u>73</u>	<u>44</u>
Total	2,584	1,993

## Key To Types Of Questions:

Telephone: Reference questions only received and answered over the telephone.

Audio-Visual: Questions about the use and operation of library machines; Slide Collection questions.

Directional: Questions about the building and the location of things.

Bibliographic: Questions concerning the use of the card catalog and the periodical list.

General: Questions concerning interlibrary loans, online searching; general questions which do not require the level of research that reference questions do.

Reference: Questions that involve research. Ex.: a student wants help locating periodical articles on the "Greying of America."

Extended Reference: Questions that involve in-depth research. These can take as long as several days.

Ex.: a student wants to compile as much information as possible about a small town in Thailand.

## PERCENTAGE OF QUESTIONS BY TYPE:

	<u>1984-85</u>	<u>1985-86</u>
Telephone	5.6	7.2
Audio-Visual	11.6	9.5
Directional	6.4	5.5
Bibliographic	6.9	7.8
General	29	27.6
Reference	37.7	40.2
Extended Reference	2.8	2.2

## PERCENTAGE OF QUESTIONS BY TIME:

	<u>1984-85</u>	<u>1985-86</u>
9-12	20.4	27
12-3	37.5	36.5
3-5	28.1	27.5
5-7	5.9	3.8
7-9	8.1	5.2



## EXHIBITS AND EVENTS

### JUNE 1985

#### Senior theses 1985

Tourist attractions in Vermont and Massachusetts

### FALL 1985

- September Banned Books/Censorship through the ages.  
Photos of Akiko Kanda.
- October Prints by Pedro Mendez.  
Ansel Adams photos from Closed Shelves Collection.
- November LESS THAN ZERO and reviews, interviews with Bret Easton Ellis.
- December Claude Simon-Nobel Prizewinner for Literature.

### SPRING 1986

- March Annual Booksale, March 5-6.  
Photos by Caitlin McCaffrey.  
Tax Information.
- April Selected Student theses from 1985 for Applicants Day.  
Photos/works by Mary Ruefle and Stephen Sandy.  
Emma Holmes: prints based on Pedro Paramo.  
Staff Arts and Crafts Exhibit and reception. Participants included:  
Carol Holton, Bea Shapiro, Lee Mason, Diane Hart, Nancy Jones, Amie  
Witten, Mary Medvetz, Don Raina, Margaret Wehrung, Lois Stocking,  
Kathie Groben, Cindy Mangsen, Rosa Jorgens, Peggie Partello.
- May Works by John Ashbery  
Alan MacWeeny photos from Closed Shelves Collection  
photos by Kate Aichele.  
Gift books in memory of Michael McHenry and the E.T. Kirby Collection.
- June Ansel Adams photos from Closed Shelves Collection.  
Senior Theses: 1936 and 1986.  
Photos of Commencement 1936.  
Gift books in memory of Vincent Ravi Booth.  
In memorium: Bernard Malamud.  
Alumni books, programs, wallhangings.
- Permanent Display: New book jackets  
Library guides.  
Lithograph by Pedro Mendez.  
Paintings by David Cote, Carol Haerer, Pat Adams.  
Peruvian rug from Ken Kensinger.

## Professional Activities of the Staff

Toni Petersen (July 1, 1985 - Jan. 10, 1986)

Chair/commentator, session on "Authority Files in an Archival Context." Society of American Archivists Annual Meeting, Austin, Texas, October, 1985.

Chair, ARLIS/NA ( Art Libraries Society of North America).

Reviewed several grant proposals for the National Endowment for the Humanities.

Member, Southwestern Vermont Regional Archives Committee.

Member, Advisory Board for a list of Subject headings in numismatics, American Numismatics Society.

Peggie Partello

Advanced Dialog Online Searching Workshop, Albany, Feb. 1986.

BRS Online Searching Workshop, Albany, March, 1986.

OCLC Directors' Day, Albany, March, 1986.

SUNY/OCLC regional meeting, April, 1986.

Vermont Library Association meeting, May, 1986.

Member, American Library Association

Member, Association of College and Research Libraries

Member, Vermont Library Association.

Member, New England Archivists.

Member, Bennington Free Library Facilities Planning Committee

Indexer, Film Literature Index.

Authority Control Team Member, Art and Architecture Thesaurus.

Cindy Mangsen

SUNY/OCLC Regional Meeting, Albany, April, 1986.

Nelinet Serials tagging workshop, Newton, Mass., June, 1986.

Member, American Library Association.

Member, Association of College and Research Libraries.

DONORS OF BOOKS & PERIODICALS 1984-85

ADFD Publications	The Country Publishers
AVI Publishing Co. Inc.	Crossway Books
Academic Therapy Publications	D'Carlin Publishers
Acropolis Books Ltd.	Damas Publishing Co.
Pat Adams	Dawn Bible Students Association
Air Command and Staff College Maxwell A.F.B.	Dedeaux Publishing
Alaska Association of Small Presses	Defense Intelligence Agency
Alchemy Books	Nicholas Delbanco
Alfred Publishing Co., Inc.	Dell Publications
Allyn & Bacon, Inc.	Dellco Publishing Co.
Aloe Vera Research Institute	Devin Adair Publications
American Biographical Institute	Dharma Publishing
American Express Publishing Corp.	Susan Dimm
American Genealogical Research Institute	Dodd, Mead & Co., Inc.
Jamal Amiar	Door Of Hope Press
Another Rainbow Publishing Co.	Doubleday & Co. Inc.
Ardis Publishing	Caroline Drake
Aris Books	Jacqueline Dunnington
Auerbach Publishers, Inc.	Dyslexia Research Foundation
Aurora Publishing	EKS Publishing Co., Inc.
Bantam Books	Eagle Press Forum
Jan Baron	The Echo Press
Lawrence Baschkin	Educational Development Corp.
William Bauhan, Publisher	Eisenbrauns
Believers Bookshelf	El Renacimiento
Best Selling Home Plans	Elsevier Science Publishing Co. Inc.
Blue Mountain Arts	Epicurean Traveler Press
Muriel Bohne	Fairway Press
Book-Lab	Farnsworth Publishing Co.
R.R. Bowker	Vivian Fine
Karen Johnson Boyd	Firestein Books
Brethers Press	Folsom Library
Vincent V. R. Booth	Samuel J. Foosaner
Bull Publishing Co.	Fourth Seacoast Publishing Co. Inc.
Susan Burack	Franklin Mint
The C.R.C. Law List Co., Inc.	W. Fulks
Sally Cahill	Gabriel House, Inc.
Cardiff Publications Co.	Game Marketing Co.
Jose Cordova	Alexandra Crawford Garrett
Carnegie Office Park	Garrett Electronics
Ceramic Arts & Crafts	Gessler Publishing Co., Inc.
Chanticleer Press	Globe Books Co., Inc.
The Charles Franklin Press	Goodheart-Willcox
J.C. Choate Publications	Eugene Goossen
Circulation Service, Inc.	Grace Publications, Inc.
Clear Creek Publishing	Grassdale Publications
Mary K. Clyde	Grawyolf Press
Cecilia Collett	The Great Ideas Today
Comp Care Publishers	Jean Guiton
Dorothea Smith Coryell	Gulf Publishing Co.
David Cote	Emma Swan Hall



Harbor House  
 Harry N. Abrams, Inc.  
 Haskell House Publishers, Ltd.  
 Julius Held  
 John S. Herold, Inc.  
 Heron Books  
 Highlights  
 William Hixson  
 Hadassah Houtz Hoffman  
 Michael Hooker  
 Hope Publishing House  
 Houghton Mifflin Co.  
 Hunter House  
 Hunter Publishing  
 Eleanor M. Imperato  
 Impressions  
 Industrial Press, Inc.  
 Inner Traditions International Ltd.  
 Inspiration House Publishers  
 Institute for Food & Development Policy  
 Interweave Press  
 Japan Foundation  
 J.K. Productions, Inc.  
 Sol Jacobson  
 Akiko Kanda  
 Mr. & Mrs. Leon Kaplan  
 Nancy Elliott Kelly  
 Kendall Books  
 Kenneth Kensinger  
 Ken Keyes  
 Ben Kimpel  
 E. T. Kirby  
 LP Publishing  
 Last Gasp of San Francisco  
 Laubach Literary International  
 Law & Business, Inc.  
 The Lawyer's C-Operative Publishing Co.  
 Lawyer's Register  
 Library Directory Assoc. Publishers  
 Library Publishing  
 Life-Study Fellowship Foundation, Inc.  
 Limelight Editions  
 Lindy's SEC Football Annual  
 Literary Mart  
 Lockman Foundation  
 Georges Longree  
 Hillary Lorinson  
 David Lynch  
 MD Enterprises  
 Stephen MacFarlane  
 Macoy  
 Jack Magai  
 Bernard Malamud  
 Manifestation, Inc.  
 Markham Publishing Corp.  
 McGraw-Hill Book Co.

Mr. & Mrs. Robert E. McHenry  
 McQueen Publishing Co.  
 Media Productions Marketing, Inc.  
 Clinton Meek  
 Francis Merchant  
 Daniel Michaelson  
 Michigan Education Directory  
 The Miller Press  
 R. E. Mills  
 Modern Signs Press, Inc.  
 Vassa Monk  
 Monticello Books, Inc.  
 Morristown Centennial Library Assoc.  
 Muznaim  
 Multnomah Press Marketing  
 Mutual Publishing  
 Frederic Myers  
 Nathan Hale Institute  
 National Literary Guild  
 Naturegraph Publishers  
 Newcastle Publishing Co., Inc.  
 North Castle Books, Inc.  
 W. Norton & Co.  
 Office Publications  
 The Old Paths  
 Omni Publications  
 Open Hand Publications, Inc.  
 Oryx Press  
 Osborne McGraw Hill  
 The Overlook Press  
 Pace Publications, Inc.  
 Padre Publications  
 A.N. Palmer Co.  
 Para Publishing  
 Partners in Publications  
 Patriotic Education, Inc.  
 Peachtree Publications  
 The Peterson System, Inc.  
 Pilgrim Books, Inc.  
 Dr. Anson Piper  
 Plymouth Rock Foundation  
 Prakken Publishing, Inc.  
 Joseph Prescott  
 Prescott, Durrell & Co.  
 Pritchett & Hull Assoc., Inc.  
 Professional Publishing Corp.  
 Programs for Education, Inc.  
 Puzzle Buffs International  
 RV-7 Club of America  
 Louis Rachow  
 The Real Comet Press  
 Redgrave Publishing Co.  
 Hester Renouf  
 Revelli  
 Arnold Ricks  
 The Rosen Publishing Group

Carolyn Crossett Rowland  
 Running Press  
 Laurence J. Ryan  
 Sales Research Association  
 Donald Satisfsky  
 Robert Schalkenback Foundation  
 Schaumburg Publications, Inc.  
 Schipitfrier Enterprises  
 Susan Schmid  
 Security Manufacturing Corp.  
 Shadwold Press  
 Evelyn Shaw  
 Betsy Sherman  
 Silver Burdett Co.  
 Smithkline Beckman Corp.  
 The Society of Johrei  
 Speech Foundation of America  
 Springer-Verlag New York, Inc.  
 Squarebooks Publishing  
 Stanley Publishing Company  
 Stein & Day Publications  
 Rebecca B. Stickney  
 The Supreme Court Historical Society  
 Swan Books  
 Syntony Publications Systems  
 Tangrem Press  
 Tensleep Publications  
 Thomas Region Directory Co., Inc.  
 Tiger Publishing Co.  
 Tonatiuh-Quinto Sol International  
 Topical Review Book Co.  
 Traffic Service Corp.  
 Travel Host Magazine  
 Triad Publishing Co., Inc.  
 Truman Publishing Co.  
 Unifo Publishers, Ltd.  
 The United Educators, Inc.  
 University of Toronto Press  
 The Urantia Brotherhood  
 Helen Cummings Vanderbilt  
 Venture Publications, Inc.  
 The Vestal Press  
 Drs. M. & A. Vygantas  
 Terumi Wake  
 Walker's Manual Inc.  
 Ward's Communications, Inc.  
 Franklin Watts, Inc.  
 Wei-Chuan's Cooking  
 Western Archeological Center  
 Whitfield Books  
 Whittenborn Art Books, Inc.  
 Wilfred American Educational Corp.  
 William Carey Libraries  
 Rosalind Wilson  
 Wintergreen & Advance

The Wit-Bar Co.  
 Martha Wittman  
 The Women's Building  
 Alice Wu  
 Wynnehaven Publications  
 Elizabeth Richter Zimmer